

Quoting & Estimating ERP

Fast, Flexible & Precise Quoting

Build accurate, competitive quotations using real-time manufacturing data.



WIN MORE
BUSINESS



SHORTER
LEAD TIMES



HIGHER
PROFITABILITY



*Ideas
to Orders.
Faster.*

Why Faster Quoting Matters



Centralized RFQ dashboard

Manage all customer requests in one place.



Faster quotation turnaround

Respond quickly and stay ahead of competition.



Accurate estimates

Based on current manufacturing information.



Reduce dependence on spreadsheets and a few skilled estimators

Standardize and capture estimating knowledge.



Smoother quote → order → production transition

Keep information flowing across departments.

One Quote. Real Manufacturing Data.

Leverage actual, current data from across your business for accurate and reliable estimates.



Inventory

(Real-time stock and availability)



Labor

(Current labor rates and skills)



Materials

(Current material costs)



Routing

(Machine capabilities and routings)



Job Costs

(Actual cost history)



Resource Availability

(Machines and people)



Outside Services

(Secondary operations)



Supplier RFQs

(Get latest costs from suppliers)



Quotation & Estimating

REAL DATA. REAL CAPACITY.
REAL QUOTES.

Key Quoting & Estimating Capabilities

Powerful tools to create accurate quotes, faster.



Detailed Estimates

Create precise, comprehensive estimates.



Operation, Material and Outside-Service Costs

Include all cost elements for accurate pricing.



Multiple Quantity Breaks

Easily estimate different volumes.



Trigger Supplier RFQs

Request supplier quotes and use the results directly in estimates.



Attach Drawings and Documents

Keep all information together.



Email Templates

Send professional quotes quickly.



CRM Opportunity Creation

Create opportunities directly from quotes.



Track Response and Win Ratio

Monitor follow-ups, callbacks and win rate.



Dashboards & Analytics

Get real-time visibility into quoting performance.



Capture Customer Preferences

Track requirement changes and special instructions.



One-Click Approved Quote → Sales Order

Convert winning quotes to sales orders seamlessly.

From RFQ to Production

A seamless flow from customer request to manufacturing.



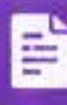
RFQ
(From Customer)



Build
Estimate



Supplier RFQ
(When Needed)



Quote
Customer



Track
Response



Win
Quote



Sales
Order



Production
(Manufacturing)

Business Impact

Drive efficiency, accuracy and growth.



Faster RFQ
response



Shorter quote
turnaround



Better pricing
accuracy



Fewer
manual errors



Improved
fulfillment



Stronger
sales visibility



Smoother handoff
to production



Quote Faster. Quote Smarter.

Turn real manufacturing data into winning quotes and profitable orders.



OmegaCube ERP — Quoting & Estimating

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Streamline Operations



Build a More Profitable Future

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