

PowerERP

Complete Software Solution for Distributors & Wholesalers



Logistics

Order Processing

Accounting

Pricing & Commissions

Inventory

Warehousing

Bar-Coding

Purchasing

Business Intelligence



CRM

Service

Mobile Computing



Technology

And many more features from

 **OmegaCube**
Technologies

PowerERP is a flexible, state-of-art and comprehensive business system customizable to fit your company's needs. Discover how OmegaCube's integrated business suite can increase productivity, reduce labor and purchase costs, provide information plus ad-hoc inquires and analyses to support smart decision-making, thereby helping increase profits and yield greater returns for your investment dollars.

As a wholesaler or distributor, you understand that you are the most important link in the supply chain and a lot depends on your ability to deliver. You also understand the importance of business systems and the and how your technology choices can impact the viability of your business.

OmegaCube Distribution Solutions drive efficiencies and cost savings over your entire supply-chain, distribution and warehousing processes including purchasing, inventory control, price quotation, order entry, distribution, and returns. Our enterprise solutions respond in real time to changes in demand and supply. With integrated supply chain management you can see disruptions and opportunities as they arise and effectively coordinate customers, suppliers, employees and inventory to minimize potential impact to your business.

Order Processing

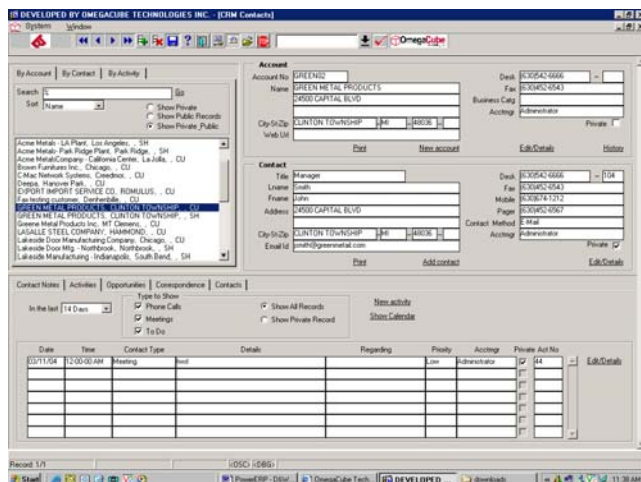
Order Entry

- Equip your customer service representatives with configurable tools and information to perform superior call handling and order processing.
- Easily enter and maintain orders, print pick lists and invoices, and save order history.
- Define flexible pricing—from simple price lists to sophisticated multi level pricing structures—to maximize product revenues and to minimize communication errors.
- Maintain comprehensive customer profiles including customer credit limits and rules to avoid future credit problems.
- Check real-time inventory and available to promise accurately
Compute flexible sales commissions with complete control on computations and timing.
- Share customer information across business units, and maintain unlimited customer addresses and contacts.
- Eliminate the need for expensive preprinted forms and custom output programming. Turn historically static documents such as invoices, statements, purchase orders, pick/pack lists, and acknowledgments into dynamic electronic forms.



Bid & Quote - Prepare competitive price quotations for customers in response to a Request for Quotation (RFQ). Enter bid information, select multiple vendors for each item, generate an RFQ to your vendors, process vendor responses, and create a quote for the customer.

CRM



- Increase sales call effectiveness and customer intimacy during all contacts points.
- Maintain information on accounts, contacts, and prospects with automatic updates from sales, marketing, customer service, accounting, order entry, inventory, and returns handling.
- Leverage an easy-to-use interface to provide a 360-degree view of relevant customer and enterprise data, navigate with ease, and obtain the information you need when you need it.
- Create and track follow-up activities and tasks for contacts and account sales.
- Predict future customer needs for successful cross-sell and up-sell opportunities.
- Streamline the lead-to-conversion process and move from reactive to strategic account management.

Inventory Management

Real-time Visibility - Gain real-time visibility into your inventory to guide swift and accurate decision-making. Create flexible controls and inventory tracking systems that reflect the unique way you do business.

Inventory Planning - Plan for and respond to changing customer demand while maintaining a reasonable level of inventory investment. Synchronize your demand requirements and forecasts to maximize your customer service.

Inventory Control - Track the physical location and transfer of items, and maintain lot and serial controls for simplified material logistics. Reserve inventory as needed. Also, keep track of items off-site whenever any outside vendor is used to perform some out-sourced task/activity.

Inventory Accounting - Track your inventory quantity and cost transactions, including adjustment transactions, analysis, cycle counts, and complete physicals.

Purchasing - Enter, track, and review history of purchase orders. Create purchase orders for multiple warehouses, perform warehouse transfers, or centralize purchase orders.

Kits and Bill of Material - Manage Kits or BOMs with multiple components. Finished goods can be manufactured, purchased or assortments.



Warehouse Management

Warehouse Management - Manage your warehouse receiving, put-away, moving, replenishment, counting, picking, packing, and shipping.

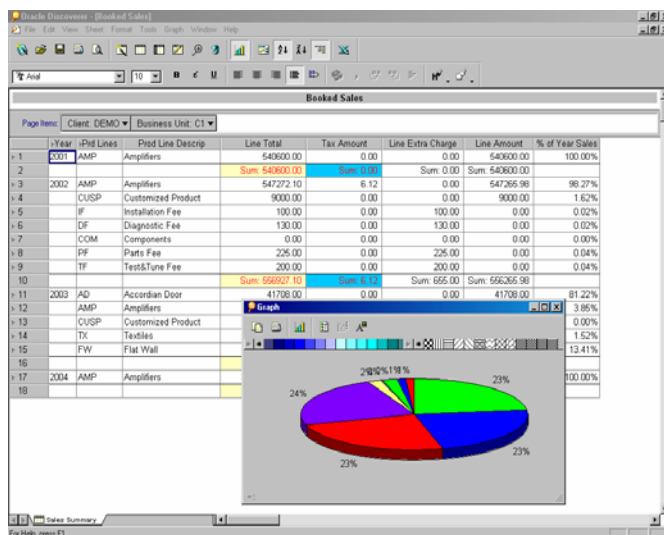
Shipment Management - Streamline shipping with seamless integration. Rate, ship, and manifest customer orders on major small parcel carriers.

Radio Frequency - Receive, move, and track inventory through its life cycle in your warehouses(s) using a hand-held or vehicle mounted radio receiver. Create a paperless warehouse management system by allowing performance of tasks from remote locations. Scan bar-coded information to instantly update the database.

Value Added Service - Support manufacturing operations in both Made-to-Stock and Made-to-Order environments. Value Added Services may be used for assembly/disassembly, in-house repair/refurbishment, and other value-added operations.

Compliance Labels - Create shipping labels in a variety of industry standard formats. Specify industry label standards, label types within a label standard, and label identifiers. Produce labels that can be scanned and read industry-wide.

Business Intelligence & Sales Analytics



A large catalog of standard reports is included with our solution. Also a powerful, flexible ad-hoc inquiry and reporting tool is included for special customized analysis you may wish to perform. PowerERP analytics let you:

- Utilize your company's data to the fullest. Create your own virtual databases, virtual tables, charts and graphs. Schedule reports to run when you would like.
- Know what items were sold, to whom, and when. Allows multiple views of the data, such as sales history by sales representative, customer, and item. Track and analyze any historical data.
- Perform multidimensional reporting and analysis of consolidated data with drill-downs to details.
- Make better decisions by analyzing sales, inventory, vendors, customers, and enterprise demand.
- Monitor performance using advanced financial reporting and budgeting capabilities.

Financial Management

Accounts Payable - Manage your open payables, pay invoices, print checks, and track payment history. Ensure cash requirements are well understood and managed. Also, ensure cash is not paid until the last possible moment to ensure we capture all possible discounts.

Accounts Receivable - Manage your cash and collection operations. Track open invoices, payment history, collection, revised payment terms and comments by customer, track your bank account balances, and maintain a history of transactions. Includes flexible aging, finance charges, disputed invoices, and statements on demand. Ensure cash flow is being maximized and collect ability of receivables is protected.

General Ledger - Create timely and accurate reports of the financial condition of the business. Account number format is flexible, user-defined, variable-length segments. Flexible Chart of accounts with capability to handle multiple locations and profit centers with multi-level automatic roll-ups and consolidations.

Our solution also supports other add-on state-of-the-art technology to assist the client to extend the power and flexibility of our solution to the places it is most needed.



Bar coding scanning and Automatic Data Collection - Increase labor tracking and inventory accuracy by selecting your preferred automated data collection solution—radio frequency, wedge, batch, or any combination of these—to use with Inventory. Capability is built-in to print bar codes on standard reports for easy reference.



Mobile Order Entry - Let your sales reps take order entry and inquiry functionality on the road. Sales reps can manage all aspects of order processing and customer service from a remote location on a PDA, Tablet PC or a laptop that synchronizes with the host database.

E-mail - Provide quick and paperless information to those that need it when the information is generated. Email any report, listing, or document to customers, vendors, warehouses, or internal departments.

EDI - Reduce the handling and mailing of standard documents with customers and vendors using Electronic Data Interchange (EDI). Includes acknowledgements, advanced shipping notices, invoices, price catalogs, purchase orders, purchase order changes, remittance advice, and product activity data.

Fax - Meet communication needs quickly by faxing system documents and reports to customers, vendors, warehouses, and internal departments.

OmegaCube Can Help

Selecting an ERP system is a difficult process. You are sometimes expected to make a long-term commitment with little or no knowledge of software or hardware and the options available. Also, you may be pushed into making a decision without an objective evaluation of the long-term implications.

Many competing ERP sales and marketing representatives may misrepresent their product as an ideal solution without really understanding your business needs. Also, They may fail to reveal or may be unaware of the long-term cost of modifying and maintaining their complex programs to better adopt them to meet your business requirements. None of the software packages available in the market can satisfy 100% of your needs. Configuring and custom fitting is unavoidable. Older software products are difficult and expensive to custom-fit. You have no choice except to pay hefty customization fees. In fact, many packaged solution don't permit or support changes. If you make the wrong choice your business may wind up being stuck with a dead-end system.

We offer free on-site survey and consulting support to help you compare the pros and cons of the various alternatives and help you make the best choice is the of hardware and software for your business requirements. We will show you a flexible, easily customizable solution best approach.

Contact us today.



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